AMENDMENT OF SOLICITATION	CAN KAN KAN MONA	NXCIPACK) NATRAKA	T. CONTRACT ID C	ODE	1 I C
2. AMENDMENT/M@BICHXAKN@NXXXXX	3. EFFECTIVE DATE	4. REQUISTITION/PURCHASE REQ. NO	<u>J</u>	5. PROJECT NO.(IF A	PPLICABLE)
0001	02/08/02				
6. ISSUED BY CODE	N62467	7. ADMINISTERED BY (IF OTHER THA	N ITEM 6)	CODE	N62467
ROICC FIELD OFFICE PENSACOLA RESIDENT OFFICER IN CHARGE OF C 520 TURNER STREET NAS, PENSACOLA, FLORIDA 32508-5		SEE BLOCK 6			
8. NAME AND ADDRESS OF CONTRACTOR(No., street, county, State a	nd 7IP Code)		(x) 9A. AMENDI	MENT OF SOLICITATI	ON NO
o. Mind find habitess of confirme forcion, succe, county, state a	au Zii Code)		(X) 9A. AMENDI	MENT OF SOLICITATI	ON NO.
			X N624	67-01-R-3	3130
			9B. DATED	(SEE ITEM 11)	
			02/0		
			10A. MODIFI	CATION OF CONTRA	CT/ORDER NO.
			10B. DATED	(SEE ITEM 13)	
CODE	FACILITY CODE				
11. THIS ITEM (	ONLY APPLIES T	O AMENDMENTS OF SO	LICITATION	IS	<u></u>
MENT TO BE RECEIVED AT THE PLACE DESIGNATIN REJECTION OF YOUR OFFER. If by virtue of this letter, provided each telegram or letter makes reference to 12. ACCOUNTING AND APPROPRIATION DATA (In 13. THIS ITEM APPLIES ON	amendment you desire o the solicitation and th required)	to change an offer already submi	tted, such change or to the opening	may be made by t	elegram or
		AS DESCRIBED IN ITEM 14.	) <b>,</b>		
(x) A. THIS CHANGE ORDER IS ISSUED PURSUAN ORDER NO. IN ITEM 10A.	IT TO: (Specify author	ity) THE CHANGES SET FORT	H IN ITEM 14 A	RE MADE IN TH	E CONTRACT
B. THE ABOVE NUMBERED CONTRACT/ORDI appropriation, date, etc.) SET FORTH IN ITEM				such as changes in	paying office,
C. THIS SUPPLEMENTAL AGREEMENT IS ENT	TERED INTO PURSUA	ANT TO AUTHORITY OF:			
D: OTHER (Specify type of modification and author	rity)				
E: IMPORTANT: Contractor is not,	is required to	sign this document and return		_ copies to the issu	ling office.
14. DESCRIPTION OF AMENDMENT/MXXXXIXXXX	XX(Organized by UCF	section headings, including solici	tation/contract su	bject matter where	feasible.)
SOLICITATION N62467-01-R-3		LE AWARD CONSTR	UCTION		
CONTRACT, GENERAL SOC (IDI	Q)				
THIS AMENDMENT IS ISSUED T PROVIDE ANSWERS TO QUESTIO			SOLICITA	TION AND	TO
**THE DATE FOR RECEIPT OF	PROPOSALS F	OR PHASE I IS H	EREBY EX	rended fr	MOM
NOON, 28 FEB 02 TO: NOON,	15 MARCH 2	2002.**			
ATTACHMENTS 1 AND 2 ARE IN	CORPORATED	INTO THE SOLICI	TATION B	Y THIS	
AMENDMENT. Except as provided herein, all terms and conditions of th and effect.	e document referenced	in Item 9A or 10A, as heretofore	changed, remains	unchanged and in	full force
15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACT ALICE LOBERHA CONTRACTING OF		or print)	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AM	IERICA		16C. DATE SIGNED
(Signature of person authorized to sign)		BY (Signature	of Contracting Of	ficer)	

## AMENDMENT 0001 TO SOLICITATION N62467-01-R-3130, Phase I

TITLE: MULTIPLE AWARD CONSTRUCTION CONTRACT, SOLUTION ORDER CONTRACT, INDEFINITE QUANTITY (IDIQ) CONTRACT FOR NAS PENSACOLA REGION; NAVAL COASTAL SYSTEMS COMMAND, PANAMA CITY AND NAVAL RESERVE CENTERS IN AL AND FL

This amendment is issued to provide clarification to questions from contractors. The date for receipt of proposals for Phase I is hereby extended from noon, 28 Feb 02 to noon, 15 March 02.

Proposals shall be provided to the following address:

ROICC Pensacola Attn: Ms Alice Oberhausen, Contracting Officer Building 746, 520 Turner Street Pensacola, FL 32508

Telephone number: (850) 452-4616 ext 146

e-mail address: oberhausenal@efdsouth.navfac.navy.mil

\*Contractors shall acknowledge this amendment when submitting proposals.\*

The following Questions and Answers are provided regarding solicitation N62467-01-R-3130:

- 1. **Q:** Are there drawings issued yet for this solicitation?
- **A:** No. There will be no drawings or specification provided under Phase I of the solicitation.
- 2. Q: As an 8(a) contractor, is the Small Business Subcontracting Effort required?
- A. In reviewing the solicitation, it was noticed that section (b) Participation of Small Businesses in the Performance of this Project was omitted. This section is provided as Attachment 1. Both Large Businesses and Small businesses are required to submit information required by section (b).

Small businesses are never required to adopt subcontracting plans for themselves or to submit such plans to the Government to obtain Federal contracts.

However, any company that receives a Federal contract over the simplified acquisition threshold must agree to provide maximum practicable opportunity to small, small disadvantaged, small HUBZone, women-owned small, veteran-owned small, and service disabled veteran-owned small businesses consistent with the efficient performance of the contract. This requirement is sometimes referred to as the "best effort" clause. It applies to small businesses as well as to other-than-small businesses. Attachment 1, incorporated herewith, provides specific information required for evaluation of proposals for this solicitation.

- 3. **Q.** What process should be followed to receive a copy of our criteria evaluation upon completion of our response?
- A. Copies of the evaluations will not be provided. After Phase I evaluations are complete, notices will be sent to the unsuccessful offerors. The offeror may request a pre-award debriefing by submitting a written request for debriefing to the contracting officer within 3 days after receipt of the notice of exclusion from the competition.

Additional information pertaining to contractors' rights for pre-award and post-award debriefings is contained in Federal Acquisition Regulations (FAR) Part 15 at 15.505, Preaward Debriefing of offerors and 15.506, Postaward Debriefing of Offerors. Contractors may access the FAR via the internet at: http://farsite.hill.af.mil.

4. Q. Will there be a pre-bid conference prior to submission of Phase I proposals?

#### A. No.

- 5. **Q.** After reviewing Phase 1 requirements, we feel that the desired proposal size of 40 single sided pages is not enough in order to have a complete proposal. We would request that you increase the amount to 80 to 100. Please advise.
- A. As stated in the solicitation, it is **desired** that contractors submit no more than the 40 pages. It is not **mandated** that no additional pages may be submitted. However, in order to provide timely evaluations, it is desired that contractors follow the criteria set forth in the solicitation.
- 6. Q. Page 3, Para C, Prime Contractor references: In the fourth sentence the term, "Customer Evaluation Form" is referenced. Is this the same form which is titled "Contractor's Performance Questionnaire"?
- A. No. The incorrect form was provided. The correct form is provided as **Attachment 2.** Please discard the "Contractor's Performance Questionnaire".
- 7. Q. Page 3, Para C Prime Contractor's references: In the ninth sentence it says, for the proposer to ask references for the information stated in (a) through (e). Is this information in addition to the "Customer Evaluation Form"? Are these two separate submittals or just the same thing? It will be extremely difficult to obtain this detailed type of information within the short bidding time.
  - **A.** No. You will see that the information contained in (a) through (e) is the information requested in the "Customer Evaluation Form". We do require this submittal.
- 8. Q. Page 4, Para D, Subcontractor References: This paragraph requires that the customer evaluation form be obtained for the various proposed subcontractors. This appears not to be beneficial since the subcontractors used on a project outside the Pensacola Region will likely not be used on a project within the Pensacola Region. Why go to all this bother. Most contractors will use local subcontractors. Is this the Customer Evaluation Form?

- A. The same "Customer Evaluation Form" provided as Attachment 2 of this amendment shall be provided to each of the subcontractors a prime contractor reasonably expects to use during the life of this contract. Whether you intend to use local subcontractors or not, the form should be provided to those subcontractors and submitted with the proposal.
- 9. **Q.** Under Section 00150 PROPOSAL REQUIREMENTS, Paragraph III, Evaluation Factors for Phase I indicates the 4 factors listed (Factor A, Past Performance, Factor B, Technical Qualifications, Factor C, Scheduling, Factor D, Small Business Subcontracting Effort) are of <u>equal</u> significance (underlining in RFP). However, there is no grading criteria listed for these factors (ie Exceptional, Acceptable, Marginal and Unacceptable)

QUESTION (a): What is the grading criteria?

Response: The grading criteria was inadvertently omitted from the RFP. The following clarification is added to page 2, III. Evaluation Factors following the list of the four factors:

Basis for Assignment of Overall Rating for Evaluation Factors: Each evaluation factor in the technical proposal will be rated with one of the adjectives below, supported by a narrative documenting strengths and weaknesses:

## Exceptional, Acceptable, Marginal, Unacceptable

Generally, Exceptional means the proposal exceeds the requirements of the RFP and award can be made without exchanges. Acceptable means the proposal meets the RFP and award could be made without exchanges. Marginal means the proposal does not meet the requirements of the RFP but could become Acceptable with minor revisions (provided the Government enters discussions). Unacceptable means the proposal does not meet the RFP requirements without a major rewrite.

QUESTION (b): Additionally, if Factors A through D are of equal significance(as identified above and in the RFP), then is the individual grading for each Factor (ie Exceptional, Acceptable, Marginal and Unacceptable) averaged to arrive at the Proposer's Overall Rating?

Response: Evaluation factors are **not averaged.** Each procurement stands on its own and each proposal is evaluated against the criteria in the RFP. All factors are considered equally important and will be considered in determining the Overall rating of the proposal.

QUESTION (c): Based on QUESTION (b), for example, if a Proposer receives 1 Exceptional Rating, 2 Acceptable Ratings, and 1 Marginal Rating, Will the overall Rating be Acceptable?

Response: This is speculative and depends on the circumstances of a specific procurement. Each Factor is considered a critical element in the success of the contract.

Generally speaking, any proposal receiving less than Acceptable in any single factor will receive an Overall rating no greater than the lowest rated Factor. A rating of marginal or unacceptable means that the proposal failed to meet the requirements of the RFP in some respect. The Government may decide to enter discussions, and if this occurs, contractors have an opportunity to submit additional data which may make a proposal Acceptable. As noted elsewhere in the solicitation, the Government reserves the right to make award without discussions.

QUESTION (d): If the answer to QUESTION (c) is NO, What would the Proposer's Overall Rating be? Why?

Response: This question is answered in Response to Question (c) above.

This completes the list of questions asked by contractors and the Government's responses. Contractors are reminded to carefully read and respond to each element of the four Technical Evaluation Criteria listed. Phase I is a critical phase. Offerors are advised that the Government may determine the competitive range in Phase I without holding discussions just as it may make award in Phase II without holding discussions.

### ATTACHMENT 1, AMENDMENT 0001 TO SOLICITATION N62467-01-R-3130

Offerors must address the following subfactors in sufficient detail to allow proper evaluation and rating:

**(b)** PARTICIPATION OF SMALL BUSINESSES IN THE PERFORMANCE OF THIS PROJECT:

## LARGE BUSINESS OFFERORS

- 1. Identify, in terms of dollar value and percentage of total proposed price, the extent of work you will perform as the prime contractor.
- 2. Submit with your proposal, a subcontracting plan for this project which shall include the total contract value (including all option periods), the dollar value and percent of the total subcontracted effort including the effort to LB, SB, SDB, WOSB, VOSB, HUBZone firms, and HBCU/MIs. Electronic copies of the Subcontracting Plan format can be found on the internet at <a href="https://www.efdsouth.navfac.navy.mil">www.efdsouth.navfac.navy.mil</a> under "Business Opportunities/Available Documents" or by contacting the point of contact for this solicitation. If firm commitments to subcontract exist, list the subcontractors by name. Otherwise, list the type of services to be subcontracted. If the subcontracting goals proposed are less than the NAVFAC subcontracting goals, provide supporting rational.

## **SMALL BUSINESS OFFERORS**

- 1. Identify, in terms of dollar value and percentage of total proposed price, the extent of work you will perform as the prime contractor.
- 2. State the extent of work, including type and percentages, you plan to subcontract to LB, HUBZone, SB, SDB, WOSB, VOSB firms, and if applicable, HBCU/MI.

# **JOINT VENTURES**

- 1. If you are submitting an offer as a joint-venture, identify for each member of your joint-venture whether the member is a LB, HUBZone, SB, SDB, WOSB, or VOSB firm, and, if applicable HBCU/MI; and the value in terms of dollars of the work to be performed by each member of your joint venture.
- 2. The Government will evaluate your joint-venture as either a large business or small business based upon the information provided in 1., directly above.

### **ATTACHMENT 2**

# CUSTOMER EVALUATION FORM (FOR PERFORMANCE EVALUATION)

RATING SHEET FOR:		EVALUATOR
JOB TITLE:	Multiple Award Construction Contract N62467-01-R-3130	RESPONSE DATE
Please use the fol	llowing definitions to rate this firm:	
product  A: Acceptable: was satisfied with  M: Marginal: The product was mini	They were an exceptional firm in every way. Confidence of the conf	hesitate to contract with again. Customer requirements of the contract. Final
1) CUSTOMER	SATISFACTION	
Compliance with excellence A quarme.	contract requirements, conformance to standard uality product was delivered to the customer at a	s of good workmanship and technical reasonable price in a reasonable time
CUSTOMER RA	TING OF THIS FIRM:	
2) PARTNERSH	HIP	
provided alternat	tered were resolved in a professional spirit of teative "win win" solutions for all parties. Contractorstakeholders in the partnership.	nmwork and cooperation. Contractor or recognized and respected views and
CUSTOMER RA	TING OF THIS FIRM:	
B) CONTRACT	ADMINISTRATION/MANAGEMENT	
Submitted complewithin the time fr	ete and accurate daily reports, work schedules, so ames established by the contract. Provided reason	chedule of prices, shop drawings, etc. onable cost proposals for changed work.
CUSTOMER RA	TING OF THIS FIRM:	
) TIMELINES	S	
Completed work completion date a	in accordance with time schedule set forth in congreed to by mutual consent	ntract or by the modified contract
CUSTOMER RA	TING OF THIS FIRM:	

# **5)** QUALITY

Utilized sound trade and construction practices that complied with state and local requirements. This includes all <u>environmental compliance</u> issues. Utilized quality materials. There was little re-work required and a minimum punch list. QC System routinely identified rework items without being advised of defects by owner.

CUSTOMER RATING OF THIS FIRM:
6) FUTURE BUSINESS
Using this firm's past performance as a guide, would you do business with this firm again?
YES: NO:
1. ADDITIONAL COMMENTS:
Please provide any additional comments on past performance that may be applicable:

(Recommended ltr to Offeror's References)

CLIENT/REFERENCE ADDRESS

### RE: SOLICITATION N62467-01-R-3130, Multiple Award Construction Contract

We are in the process of submitting a Best Value Proposal for the subject project to the NAVFAC Field Office, Pensacola, FL.

The Navy is placing increased emphasis on best value procurements which combines technical and price factors in the award. As a result, they are requiring that offerors submit evaluations from past and current clients. Request you have your references complete the attached "Customer Evaluation Form".

(Signature)